

# OREGON LIONS SIGHT & HEARING FOUNDATION 2011-2012 Annual Report







What a year it has been at the Oregon Lions Sight & Hearing Foundation: We broke program records, reached new milestones in service and nearly completed our capital campaign in one year! We are pleased to present this annual report and summarize some of the highlights of this amazing year.

Who would have believed back in 1994 when we launched the Mobile Health Screening Program that we would surpass 409,000 people screened in that program. This year alone, we screened over 37,000 people—a new record by far. We also broke records in Patient Care and Mission Cataract thanks to the generous contribution of free surgeries by EyeHealth NW and many others. KATU TV did a story about Mission Cataract this year that highlights OLSHF and Lions as "Everyday Heroes." To see this video, visit our website at www.OLSHF.org.

The new car on the cover is a symbol of our success this year in our 2020 Vision capital campaign to transform the screening program. In just 12 months, OLSHF received commitments of over \$507,000 to reach 82% of our goal. Soon, we will have a fleet of new cars and 12 portable kits delivering screening to twice as many children! With Lions Clubs and individual gifts, we hope to complete the campaign by the end of 2012.

Based on our success with legislation last year, we now have over 2,000 used glasses in a library and database ready for distribution in Oregon. And stay tuned because soon we hope to be working to help manufacture new glasses at highly discounted rates. For the first time, this year, OLSHF received dedicated funds for the Low Vision Clinic. We also distributed over 400 hearing aids to people in need free of charge. Our 3<sup>rd</sup> Annual Patient Care Breakfast attracted nearly 200 guests becoming our biggest fundraising event of the year. Despite the difficult economy, we will end the year in the black, as we continue to move from "Good to Great." We could not do this without over 4,000 Lions volunteers. Thank you for all of your support that makes our work possible.

Keith Price, PCC

Glen Gilbert
EXECUTIVE DIRECTOR

Ha Hillur

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Report photos by Glen Gilbert and Eliza Boné



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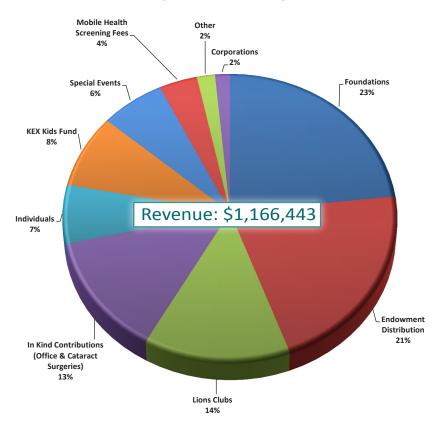
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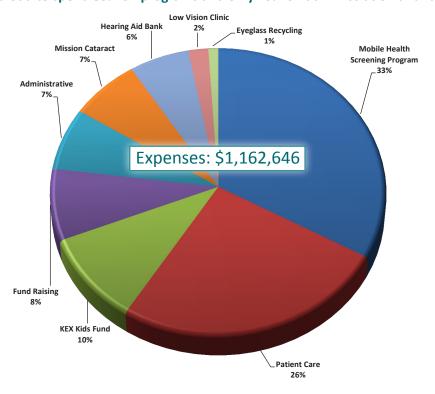
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# Operating Financial Report: 2011-2012

### OLSHF has a healthy and diverse variety of revenue streams.



### OLSHF is proud to spend 85% on programs and only 15% on administration and fundraising.



Preliminary and unaudited as of June 30, 2012.

### 2020 Vision

### \$50,000 and above

Murdock Trust
Donald & Susan Rose Trust Lions Clubs International Foundation The Ann & Bill Swindells Charitable Trust

### \$25,000-\$49,999

Collins Foundation
Joseph E. Weston Public Foundation

\$5,000—\$24,999

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#### \$500—\$999

\$500—\$999

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Up to \$499 Ray Andrieu Bob Belmont Marvin & Lowe Ann Belford
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### 2020 Vision: Screen More Children

The Next Generation of Mobile Health Screening

### Most of us assume schools are getting the job done...

In fact, the State of Oregon requires sight and hearing screenings for students but not all schools can afford it. Oregon ranks 42<sup>nd</sup>, near the bottom in school nurses. Fifty-four of 200 school districts do not have school nurses and about half of all districts do not meet the recommended nurse-to-student ratio. We help fill the gap. Since 1994, the Oregon Lions Sight & Hearing Foundation (OLSHF) has provided screenings throughout the state, now testing over 30,000 children each year. But this only accounts for 15% of school children in recommended K, 1st, 3rd and 5<sup>th</sup> grades. Our goal is to screen two to three times more children.

Studies show that vision problems affect 1 in 4 school children. Since most early learning is visually based, the risk runs high of a child falling behind quickly if problems are not addressed. Undetected vision impairment can lead to a range of limitations for a child and at worst, permanent loss of sight. OLSHF refers about 17% of children screened for further medical examination.

23,766

24,952

### Schools Rely on Us

Governments talk about healthcare, Lions do it. The Mobile Health Screening Program (MHSP) is the largest and best program of its kind in Oregon, providing free health screenings in every corner of the state, and partnering with schools and community organizations to ensure access to those that

13,342

9.946

need the screenings most: children, vulnerable seniors, and families with-

out health insurance.

16,175 12,114

17.184

7,669 **People Screened** by MHSP

Stereovision kits screen for amblyopia and detect the vision impairment in over 1,000 children annually.

Susan Klobertanz Lions Past District Governors Association Chuck & Marge La Tourette Dick & Nadine LeFrancis

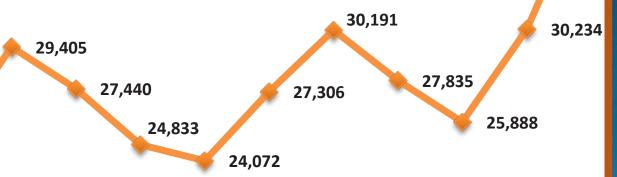
Lincoln Properties, LLC Nicole Mandarano Mt. Angel Lions Club Bill Nourse

John & Paulette Nordin Steve Oliver Pacific Sea Lions Club Kenneth Perkins

### **Our 2020 Vision Capital Campaign**

Our \$615,000 2020 Vision Campaign—now 82% complete—will enable us to screen more children than ever. Our vision is for all Oregon students in grades K, 1<sup>st</sup>, 3<sup>rd</sup> and 5<sup>th</sup> to receive sight and hearing screening annually. This will prevent serious health problems and improve academic performance for thousands of our children—and will significantly raise the visibility of Lions throughout Oregon!

Note the steady growth of the program in the chart across the page. This year we hit a significant milestone of over 409,000 people screened since the programs inception in 1994.



### Why Our Campaign Matters

- The National Association of School Nurses reports that 24% of children have vision deficiencies which can jeopardize a child's ability to learn.
- 54 [of 200] Oregon districts do not have school nurses, and about half of all districts statewide do not meet the recommended nurse-to-student ratios.
- Oregon averages 2,026 students per school nurse, so school nurses often cannot screen students.



89%
Percent of people we screen are children

\$10.24 Average cost per person we screen

**9,272**Number of problems we identified this year

**2,500**Number of screening volunteers

**Dollars Raised:** \$508,117 \$615k \$550k 82% \$500k \$450k \$400k \$350k \$300k \$250k \$200k \$150k \$100k

Includes pledges & gifts received as of 6/30/12

**People Screened** 

by MHSP

### Annual OLSHF Impact Report (thru June 30, 2012)

Program	People Served	Cost Per Person
Eyeglass Programs (LEAP & LERC)	65,180	\$ 0.28
Mobile Health Screening Program	37,068	\$ 10.24
KEX Kids Fund	924	\$ 178.11
Hearing Aid Bank	460 aids distributed	\$ 111.70 per aid
Patient Care Services including Mission Cataract	258	\$1,260.76
Low Vision Clinic	100	\$ 160.00
Total	103,791	\$ 10.04

### \$0.28 cents

Average cost per person receiving eyeglasses through mission trips

### \$10.24

Average cost per person receiving health screenings through MHSP

### \$111.70

Average cost per refurbished hearing aid (valued at \$2,000)

### Patient Care Surgeries Change Lives

Donna Roberts, 58, tried to volunteer at a wild life sanctuary in spite of being nearly blind by cataracts. Her severe vision impairment was a safety hazard and Donna could not work with the big cats she adores. However, a few weeks after her free surgery through Mission Cataract, Donna returned to the sanctuary and was allowed to handle a lynx and a 15-week-old tiger cub. Now she plans to become a regular volunteer.

"I cried as I held the cats, overwhelmed by their beautiful, bold colors...colors that had faded long ago for me. I was desperate and hopeless and you gave me back a life I thought I had lost. What a miracle! I will be forever grateful," Donna said.



Cataract surgery recipient Donna Roberts with a lynx at Walk on the Wild Side in Canby.



Engracia in post-op with her surgeon, Dr. Kevin McKinney of EyeHealth Northwest.

Engracia Sonato, 52, was frightened when she realized she was slowly losing her vision. It was more than being unable to work as a seasonal fruit picker or to cook for her family. She literally feared for her life. Engracia's mom died in Mexico wishing she could afford cataract surgery. Blinded by the "clouds" obscuring her vision, complications from a serious fall eventually led to her death. Engracia was certain the same fate awaited her and she fell into a state of depression and despair.

Engracia said, "I had lost hope. I just kept wondering if my life would end like my mother's. Thanks to your organization and the generous doctors, I got the cataract surgery I could never afford. I'm back to work and every day I'm thankful for this blessing."



MISSION CATARACT PARTNERS

**Cascade Eye Care Center** Douglas Merritt, MD Drs. Ofner, Neale & Fleming Matthew Neale, MD **EyeHealth Northwest** Charles J. Bock, MD Brent Chalmers, MD Royce Fonken, MD Scott C. Grealish, MD Christine M. Hauptmann, MD Daniel Holland, MD Jonathan R. Kemp, MD Shane Kim, MD Kevin McKinney, MD Roger Saulson, MD Paul K. Stromberg, MD James Waldman, MD **Klamath Eye Center** Mark Fay, MD **Oregon Eye Specialists** 

Martin Balish, MD

Weston Eye Center Jon-Marc Weston, MD

# Partners Changing Lives

Our new Mission Cataract Oregon program has grown tremendously this year. Participating opthalmologists generously provide free cataract surgeries to qualified inviduals in need, including exams, surgery facilities, anesthesia, intraocular lenses, medication and follow-up care valued at an average of \$6,700 per eye.

This statewide program helped 63 individuals this year with total services valued at \$422,100. These partnerships enable us to redirect savings to fund other surgeries and treatments through the Patient Care Program. Because of this, 258 people have received surgeries this year, breaking an all time record.

The team of doctors at EyeHealth Northwest alone impacted the lives of 47 people who were losing their vision to cataracts. Dr. Martin Balish of Oregon Eye Specialists and his team performed back-to-back surgeries on eight individuals. "This is a local mission where we are helping people in need in our own communities," said Dr. Balish. We are also grateful to Dr. Douglas Merritt in Grants Pass and Dr. Matthew Neale in Eugene who joined the Mission Cataract team of doctors this year. Having partners in these areas of the state decreases the travel burden and facilitates follow-up care of patients.

The Mission Cataract program has done more than restore the sight of individuals who long to be productive members of society or see their grandchildren, it has even saved lives. During pre-op for several patients, dangerously high blood pressure or blood sugar levels were discovered. With our Mission Cataract partners, the Foundation has helped patients stabilize serious health risks and changed lives.

### LERC Takes a LEAP

Can you read this: Your LEAP is OLSHF's newest effort through our LCI LERC. Does that make any sense? How about: Your Lions Eyeglass Assistance Program is the Oregon Lions Sight & Hearing Foundation's newest effort through our Lions Clubs International Lions Eyeglass Recycling Center.

Either way, it's big news! If you review the impact report on page 11, you will see that our Eyeglass Recycling Program helps twice as many people as any other OLSHF program—over 65,000—for about 28 cents per person. Over the last six months, OLSHF has built a database and library of approximately 2,000 pairs of used single vision eyeglasses for distribution here in Oregon. We are working with Lions Clubs and providers to search the database for prescription matches. If someone in your community 1) has a valid prescription for single vision eyeglasses, and 2) is living at less than 200% of the federal poverty level, contact Programs Manager Kerith Vance. At a recent meeting for LCI's official LERCs, we learned about oppor-



Front to back: Volunteers Debbie Bach and Leanna Rolle use a lensometer to determine the pupil distance of glasses.

tunities to manufacture new eyeglasses using what's being called the "Lions Lens." Stay tuned for more details in October as OLSHF continues to look for new ways to provide eyewear to people in need!

# Hall of Fame Inductees



2009 Dr. Richard Chenoweth



2010 Marguerite Hofferber



2010 Norman Ross



2011 John Anderson



2011 Warren Heathman



2011 Dennis Tichenor

In 2010, the Oregon Lions Sight & Hearing Foundation introduced its prestigious Hall of Fame. The purpose of the Hall of Fame is to honor, memorialize, and encourage outstanding leadership and service on behalf of the OLSHF mission. The Foundation inducts honorees into the Hall of Fame at its annual gala each year. Individual Lions or non-Lions with a minimum 10 years of service to the Foundation in a leadership or volunteer service role may be nominated to the Hall of Fame. Lions in Multiple District 36 are eligible to make nominations from January 1<sup>st</sup> to February 15<sup>th</sup> of each year.

Our 4<sup>th</sup> Annual Hall of Fame Gala will be held on Saturday, August 4<sup>th</sup> at the Willamette Valley Country Club in Canby, Oregon

### 2012 Nominees

Living: Art Abbott • Mo Jaffer • George Sahlberg • Walt Trandum • Joe Weston Posthumous: Carl Berry • Victor De'Prey • Paul Eckelman • Don Green • Jim Simpson

### 2011-2012 Volunteers of the Year



Penny Rich District O



Pattye Norenberg
District R



Tom Harris District F



Jan Stewart District G



Sharon Rollins Volunteer of the Year

### Volunteers Make it Happen

It is a well known fact that volunteers make the world go round. Every year, OLSHF depends on thousands of dedicated individuals and Lions Clubs who generously give of their time and resources, enabling us to help more people.

To celebrate and recognize the extraordinary volunteers who have gone above and beyond the call of duty to support our work, OLSHF awarded Volunteers of the Year Awards to the above Lions. We salute every volunteer and send our sincerest gratitude for helping us fulfill our mission of improving the quality of life of the most vulnerable members of our community.

### Patient Care Breakfast Fundraiser

Our 3rd Annual Patient Care Breakfast raised over \$60,000 for critical sight and hearing saving surgery and treatment on May 3<sup>rd</sup> at the Oregon Zoo. We're extremely grateful for the generous \$20,000 challenge grant from the Joseph F. Weston Public Foundation—Thanks Joe!—and for the attendance of nearly 200 participants at the event.

We were able to catch up with 12 yr. old Jeremiah Wolter and his mom, Loralee, at the event as Jeremiah shared with the audience his appreciation for receiving his cochlear implant when he was just 18 months old. Loralee expressed her gratitude as well: "You have no idea how helpless we felt when we were first told that Jeremiah couldn't hear... but then the Lions were there for us. We'll always be grateful for the Oregon Lions Sight & Hearing Foundation."

Kim Tate, recipient of double cataract surgery, shared how her restored sight kept her family together. Kim faced the prospect of having to give up caring for her 3-year-old grandson while his mom served in the military. Now she has started a new life where she will soon be employed by the Federal government. Her youngest daughter, Brittany, also Top to bottom: Jeremiah Wolter and Loralee Columbell; Brittany shared a poem she wrote that deeply moved the audience and said in part:



Bailey and Kim Tate.

"And when we felt there was no hope, a new light shined down, like an angel from above. A gift that could only come from love. The friendly Lion came to carry us through... And all I can think to say is 'Thank you...' My Mom could once again see.

All that darkness had been turned to light, all thanks to your gift of sight."

### "We Can Actually Increase The Amount That We Leave Our Kids?"

Depending on your circumstances, building a charitable component into your estate plan can actually lessen your estate's tax burden and result in a larger inheritance for your beneficiaries. We hope you'll consider a gift to the Oregon Lions Sight & Hearing Foundation in your estate plans, but any charitable gift that is made can benefit your loved ones.

Lions in Oregon have long understood the power of estate planning. Bequests from Lions and others since the mid 1980s has grown the Foundation endowment to nearly \$5 million. Each year, a small percentage of the endowment fund is used to cover all administrative costs for OLSHF. This means that 100% of all donations each year to the Foundation support OLSHF programs such as Mobile Health Screening, Patient Care, the Hearing Aid Bank and Low Vision exams. If you're interested in learning more how you can leave a gift that will last beyond your lifetime, contact Resource Development Director Doug Thompson at doug.thompson@orlions.org or at (503) 413-7527.



### Donor Recognition: July 1, 2011–June 30, 2012\*

Our heartfelt gratitude to each of the following donors who support our work to provide the gift of sight and hearing to children and adults in need. Your generosity makes a life-changing impact for those who have nowhere else to turn.

\* Gifts and pledges made to the 2020 Vision Campaign are listed on page 4.

# Major Funders: \$10,000 and up



Estate of Francis "Bob" Adams
Albina Fuel
Ford Family Foundation
Joseph E. Weston Public Foundation
Marie Lamfrom Charitable Foundation
Meyer Memorial Trust
Mid-Columbia Lions Follies
NW Regional ESD
Oregon Community Foundation
PGE Foundation
Estate of Donald & Susan Rose

"We must not only give what we have; we must also give what we are." ~ Desire Joseph Mercier

#### Lion King/Queen: \$5,000 - \$9,999

Albany East Lions Club
Grocery Outlet Bargain Market
Juan Young Trust
King City Lions Club
Legacy Health Systems
Estate of Bruce McFarland
Mt. West Investments – Larry Tokarski
Estate of Burton Claire Selberg
Springfield Lions Club
Wildhorse Foundation

### Lion Heart: \$2,500 - \$4,999

Bertha S. Buckner
Eugene Downtown Lions Club
Ferguson Wellman
Estate of Mary Anne Hamilton
Junction City Lions Club
James Lynch
Portland Columbia Lions Club
Portland Roseway Lions Club
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The Autzen Foundation
Vanguard Health Management
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#### Lion Pride: \$1,000-\$2,499

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Marguerite Hofferber

South Salem Lions Club Sutherlin Lions Club Talent Lions Club The Dalles Lions Club Vernonia Lions Club West Linn Riverview Lions Club Wilsonville Lions Club

> "I don't have much to give, but what I donate is from my heart.

Restoring my vision has changed our lives forever.

If I can inspire others to give to help those in desperate need, I will have made a difference."

~Kim Tate, Mission Cataract Recipient

Gresham Breakfast Lions Club

#### Lion Sentinel: \$500-\$999

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### **Lion Heart Society**

Bequests to the Endowment:

\$79.560

Francis "Bob" Adams

\$75,000

Donald & Susan Rose

\$5.000

**Bruce McFarland** Burton Claire Selberg

\$4,102

Mary Anne Hamilton

#### Lion Tamer: \$100-\$499

141 Eyewear, LLC Anonymous Donor Debbie Adams

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#### Lion Tamer: \$100-\$499 (cont.)

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15% of our neighbors have no health insurance 4 16% of our citizens are living in poverty

Lion Donor: Up to \$99

<sup>\*</sup> Recurring monthly donation.

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In Memory of Ken Abbott Art & Gail Abbott

In Memory of Donald C. Adams West Linn Lions Club

In Memory of Mary Amatisto Anita Harris

In Memory of Loren Anderson Don Bowers

In Memory of Kyle Bach Central Lions Club Mo & Patricia Jaffer

In Memory of Stephen Bailey Caroline S. Bailey

In Memory of Jack Beck Janice Jo Bertsch

In Memory of Marty Bell Hollie J. Vanek

In Memory of Richard Bennett
Jordan Valley Lions Club
David & Miriam Mallea
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In Memory of Harry Boswick Joan Matthews In Memory of Faye Bowers

Rod & Debbie Bach George & Dee DeHart Kathryn Downing Don & Lou Ebbert Mary Fechtel Ed & Elaine Gear Craig Jackson Mo & Patricia Jaffer Robert C. Mackey Fred McNaughton Milwaukie Lions Club L. Gerald Monroe Kenneth Perkins Ralph Robinson George Sahlberg Michael & Barbara Skinner Dennis & Judi Tichenor Roger & Paula Trueax James & Brenda Wilkinson Stephen Wolfe

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51% of children are on free or reduced lunch

#### **Memorials**

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Lions Past District Governors Association

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West Linn Riverview Lions Club In Memory of Page Douglas

Lake Grove Lions Club

In Memory of Cleve Dumdi

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In Memory of Stan Girod Ed & Jeanne Petersen

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In Memory of Susie Hackney Michael W. Hackney

In Memory of John Hallgrimson Robert C. Mackey

In Memory of Chuck Halstead Albany East Lions Club

In Memory of Bernidean Hanson Odell Lioness Club

In Memory of Vivian Hartshorn Bill & Nita Rollins

In Memory of Bob Hayes Howard Lawrence Levy Art & Jean Rotter

In Memory of Sue Heathman

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In Memory of Jim & Delores Hendrickson Dan Hendrickson

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In Memory of Barbara Judy Art & Gail Abbott

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In Memory of Mike Kell King City Lions Club

In Memory of Charlie Kennedy Columbia Gorge Lions Club

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In Memory of Robert J. King Philip & Doris King

In Memory of Joann Klapprich Columbia Gorge Lions Club

In Memory of Mike Kniebuehler B. & F. Lovelace

In Memory of Karl Koch West Linn Riverview Lions Club

In Memory of Mary Kokko Sandy Kokko

In Memory of Laura Kolen Janet & Eldon Andersen

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In Memory of Jean Lewis Columbia Gorge Lions Club

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In Memory of Bessie L. Lorenzen Dolores E. Jeffcott

In Memory of Jack Lystra Frederick Hirsch

In Memory of Don Major Springfield Lions Club

In Memory of Barney Martin Marshall Goodwin

In Memory of Frank Martinez St. Helens Lions Club In Memory of James McCall

Pauline Govette

In Memory of John McGee Central Lions Club

In Memory of Richard Miller Art & Diana Carroll Columbia Gorge Lions Club

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In Memory of Leonard Neubauer Frank & Janet Fujitani Portland Bentham Lions club

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In Memory of Cora Mae O'Connor

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John & Cheryl Henriksen Roger Moore Brian & Sue Mulbery Dale & Sharon Rollins Clinton & Sandra Sanford Halwyn & Carol Sullivan Dennis & Judi Tichenor Ronna Vaughan Hal & Karen Werner

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In Memory of Keith Pyle

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In Memory of Phil Roy George Steven Roy

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In Memory of Jerry Trandum

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"Alone we can do so little; together we can do so much." ~ Helen Keller



Our mission is to screen, treat, save and restore sight and hearing, in partnership with Lions Clubs, in order to prevent blindness and deafness for those in need.

